



Republic of the Philippines
Department of Education
REGION X – NORTHERN MINDANAO
SCHOOLS DIVISION OF EL SALVADOR CITY

**Office of the Schools
Division Superintendent**

DIVISION ADVISORY
No. 065, s. 2022
May 16, 2022

*In compliance with DepEd Order No. 8, s. 2013,
this Advisory is issued not for endorsement as per DO No. 28, 2001
but for the information of DepEd Officials, Personnel/ Staff and the concerned public
(visit <https://depedelsalvadorcity.net>)*

**LEADERSHIP AND MANAGEMENT FOR THE
RESULTS BASED LEADERS**

The Le MiZi is inviting school heads and master teachers to join the **LEADERSHIP AND MANAGEMENT FOR THE RESULTS BASED LEADERS** via Online Platform on May-July, 2022.

The participation of both public and private schools shall be on a voluntary basis. As such, the participants themselves shall shoulder any registration fees and travel/incidental expenses. Further, participation shall be subject to the *no-disruption-of-classes policy* stipulated in DepEd Order No. 09, s. 2005 entitled *Instituting Measures to Increase Engaged Time-On-Task and Ensuring Compliance Therewith*, Section 3 of Republic Act No. 5546 (Policy on Contributions), and DepEd Order No. 066, s. 2017 (Policy on Off-Campus Activities).

Immediate and wide dissemination of this Advisory is desired.

OLGA C. ALONSABE, PhD, CESO V
Schools Division Superintendent

Encl: As stated
Reference: Letter of Invitation from the Organizer
To be indicated in the Perpetual Index
under the following subjects:

TRAINING PROGRAMS

SGOD/HRD/MPM



Address: Zone 3, Poblacion, El Salvador City | Website: www.depedelsalvadorcity.net
Tel. No. (088) 555-0475 | Email: elsalvador.city@deped.gov.ph



Republic of the Philippines
Department of Education
REGION X - NORTHERN MINDANAO



Regional Advisory No. 91, s. 2022

April 28, 2022

Complying with DepEd Order No. 8, s. 2013,
this Office issues this Advisory not for endorsement per DO 28, s. 2001,
but for the information of DepEd officials,
personnel/staff, and the concerned public.
(Visit deped10.com)

LEADERSHIP AND MANAGEMENT FOR THE RESULT BASED LEADERS

The course highlights the fundamental role of the manager/leader in inspiring, motivating, engaging, and boosting the productivity of team members. Furthermore, the course addresses the correlation between emotional intelligence competencies, leadership styles, organizational climate, and bottom-line results. Interested applicants may email at virtualclassroom@le-mizi.co.za.

The participation of both public and private schools shall be on a voluntary basis. As such, the participants themselves shall shoulder any registration fees and travel/incidental expenses. Further, their participation shall be subject to the *no-disruption-of-classes policy* stipulated in DepEd Order No. 9, s. 2005 titled *Instituting Measures to Increase Engaged Time-on-Task and Ensuring Compliance therewith*, Section 3 of Republic Act No. 5546 (Policy on Contributions), and DepEd Order No. 66, s. 2017 (Policy on Off-Campus Activities).

Attached is a copy of the registration form and program poster for the specific details.

This Office directs the immediate and wide dissemination of this Advisory.

ATCH: As stated
To be indicated in the Perpetual Index
under the following subjects:

INVITATIONS FORA

HRDD-NEAP/nifo



DepEd Regional Office X, Zone 1, Upper Balulang, Cagayan de Oro City
(088) 856-3932 | (088) 881-3137 | (088) 881-3031
Department of Education Region 10
region10@deped.gov.ph
<http://deped10.com>



REGISTRATION FORM

Complete this form and send it to bookings@le-mizi.co.za

Leadership and Management for The Result Based Leaders

Registration Details

Company Name _____ Country _____

Postal Address _____ Postal Code _____

Tel Number _____ Fax Number _____

Nature of Business _____ Company Size: 0-50 51-100 >101 >250 >500+

Delegate Name _____ Designation _____ Email _____

Delegate Name _____ Designation _____ Email _____

Delegate Name _____ Designation _____ Email _____

Delegate Name _____ Designation _____ Email _____

Delegate Name _____ Designation _____ Email _____

Delegate Fee

Conference & Workshop fees 5 Days

Tick venue of choice

Dar es Salaam, Tanzania US\$1,500.00

Accra, Ghana US\$1,800.00

Miami, Florida US\$2,400.00

Johannesburg, South Africa US\$1,800.00

Duabi, UAE US\$2,400.00

Malaysia / Australia US\$2,700.00

Workshop package is inclusive of lunch and refreshments for the course duration and Certificate of attendance.

Method of Payment

Account Name: LE MIZI CAPITAL

Bank Name: NEDBANK (RSA)

Account Number: 1184286620

Branch Name: THE CARLTON

Branch Code: 19060500

Swift Code: NEDSZAJJ

Please state invoice number as reference of payment

Terms & Conditions

Payment Terms: On the return of the registration form, full payment is required within 7 working days. Payment must be received prior to the conference date. LE MIZI CAPITAL reserves the right to refuse entry into the conference should full payment not have been received prior to this date. Substitutes are welcome at no additional charge. Substitute's personal and contact details must be emailed to info@le-mizi.co.za, the full conference fee is payable and non-refundable. Non-payment or non-attendance does not constitute cancellation. No show will be charged the full registration fee. Cash alternatives will not be offered.

Presenters: Should it be necessary, LE MIZI CAPITAL reserves the right to substitute the presenter with a suitable and capable substitute.

Alterations to advertised package: LE MIZI CAPITAL reserves the right to alter this programme without notice or penalty and in such situations no refunds or part-refunds or alternative offer will be made.

Cancellation & Postponement: LE MIZI CAPITAL has strict no refund policy. Should LE MIZI CAPITAL permanently cancel an event, for any reason whatsoever, the Client shall be provided a credit note of the equivalent amount paid towards the cancelled event. In the case of a postponed or cancelled event LE MIZI CAPITAL will not be responsible for covering airfare, accommodation, or other travel cost incurred by Clients.

Hotel Accommodation is NOT included in the Registration Fee. A reduced corporate rate and a limited number of rooms are available for attendees wishing to stay at the hotel venue. Please make your request for the accommodation at least 3 weeks prior to the commencement of the course

Specials: Group bookings: If your organization enrolls five or more delegates simultaneously for all the days, you can qualify for special rates. Please enquire with the Training Director. Please note that this discount may not be used in conjunction with other discount offers.

We also offer in-house trainings at a special discount

Authorisation On behalf of the organization

Mr Mrs Ms

Surname _____

First Name _____

Position Department _____

Telephone Number _____

Mobile Number _____

Signature & Date _____

LE MIZI CAPITAL
PHYSICAL ADDRESS | 706 FRANK'S PLACE | 99 ELOFF STREET | JOHANNESBURG 2001
TEL +27 81 493 9111
EMAIL info@le-mizi.co.za

Le MiZI
CAPITAL



Leadership and Management for The Result Based Leaders

Target Competencies

- > Leading and managing people
- > Verbal and non verbal communication
- > Listening
- > Inspiring individuals and groups
- > Influencing others
- > Results orientation

Course Outline

1. Results based leadership: A manager's challenge

- Leadership and management: vital complementary roles
- The organizational pyramid of bottom line results
- Aligning business results with departmental results and individual results
- From vision and mission to key result areas, key performance indicators and balanced scorecard
- A formula for results based leadership: attributes times results
- The five practices of results oriented leaders
- Roles and competencies of results based leaders

2. Flying in V formation

- The V formation
- Modern day definition of management
- The managerial grid
- Situational leadership
- Maturity level of the group
- Maturity levels and leadership styles
- Leadership behavior: directive or supportive

3. Motivating and engaging employees for exceptional results

- Motivation is made up of two words, not one
- The Spitzer's eight motivational desires
- Applying the eight motivational desires model for optimal results
- Motivators not satisfiers
- Engaging employees and boosting productivity
- Definition of engagement
- Organizational cost of disengagement
- Culture of engagement

- Initiatives to increase motivation and engagement
- The ROI of employee engagement

4. Managing individual results through effective performance management

- Performance management vs. performance appraisal
- Cascading objectives
- Setting individual objectives
- Tracking performance and giving feedback
- Conducting effective, low stress performance appraisals

5. The inspirational leader

- Importance and objective of communication
- How effective managers spend their time
- The 7-38-55% rule
- Attributes of results based leaders
 - Being visible and available
 - Being accessible and approachable
 - Being responsible and responsive
 - Being trustworthy and respectful
 - Being role models
- Communicating with assertiveness
 - Passive, aggressive and assertive styles
 - The assertive communicator

6. Emotional Intelligence (EI) competencies and leadership styles

- An overview of EI
 - EI defined
 - 'IQ' versus 'EQ'
 - The four competency clusters
- How results based leaders influence organizational climate
- Organizational climate: the 6 components
- Correlation between EI competencies, styles, climate and results
- "Leadership that gets results": Goleman's article on style and bottom line results

7. The Results based leaders as talent builder

- Talent health check
- The talent web
- The Result Based Leader as talent spotter
- The Result Based Leader as talent coach
- The Result Based Leader as talent blender
- The Result Based Leader as talent conductor

Easy ways to register or make an enquiry



+27 81 493 9111

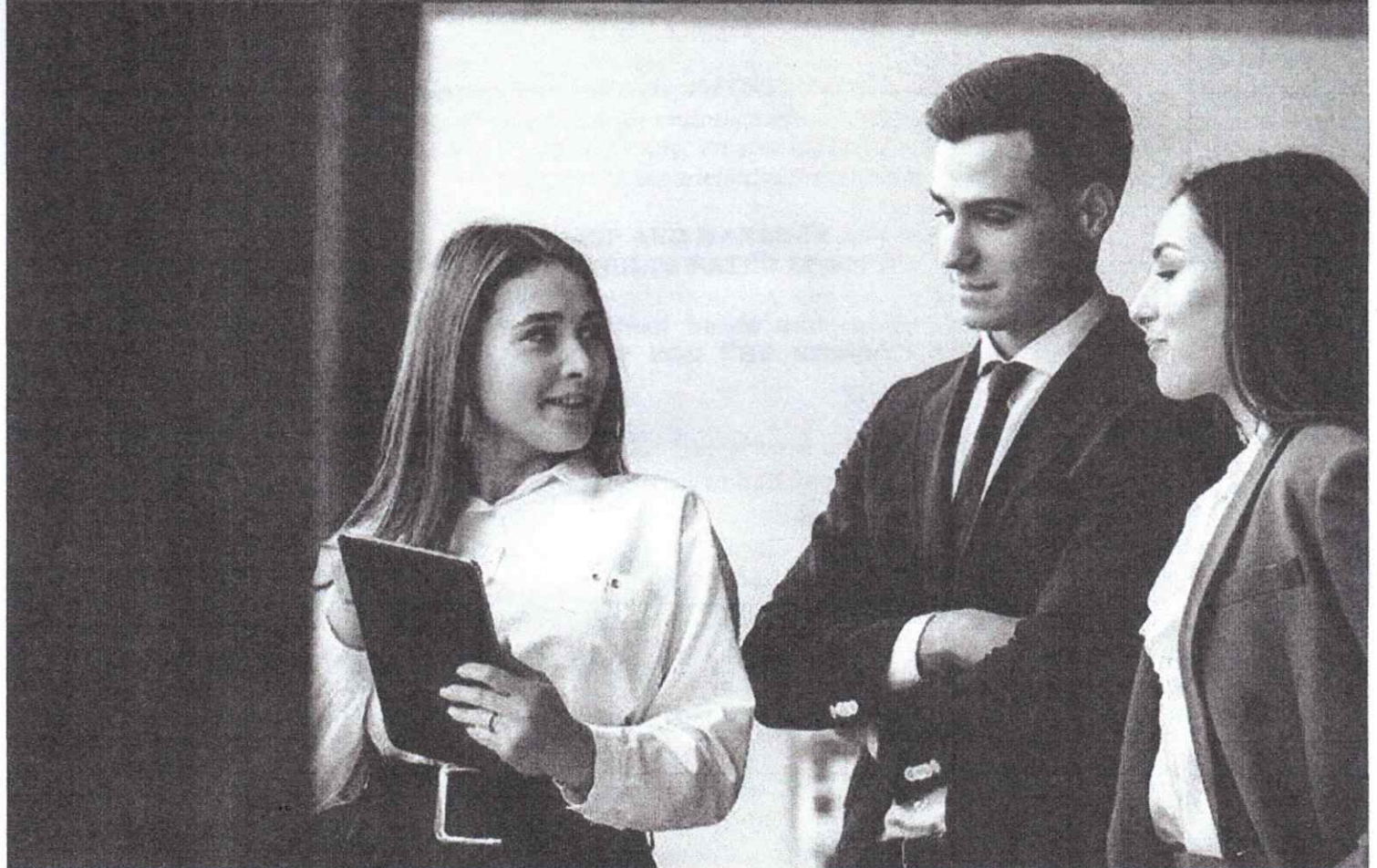


info@le-mizi.co.za



www.le-mizi.co.za

LEADERSHIP & MANAGEMENT



Virtual trainings now available for groups of 5 participants or more with a 20 - 50% discount depending on the number of participants attending, contact us at virtualclassroom@le-mizi.co.za

23 - 27 May 2022 @ the CBD Hotel Dar es Salaam, Tanzania

23 - 27 May 2022 @ the Birchwood Hotel & OR Tambo Conference Centre, Johannesburg, South Africa

06 - 10 June 2022 @ the Sheraton Dubai Creek Hotel & Towers, Dubai, UAE

06 - 10 June 2022 @ the Golden Tulip, Accra, Ghana

20 - 24 June 2022 @ the Berjaya Times Square Hotel, Kuala Lumpur, Malaysia

20 - 24 June 2022 @ the YVE Hotel, Miami, FL, USA

27 June - 01 July 2022 @ the North Sydney Harbourview Hotel, Australia

Easy ways to register or make an enquiry

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